



Get a head start on your business challenges.

## AAOE Instruction Courses for Physicians, YOs and Residents

*(Included with your AAO 2024 registration.)*

### Saturday, Oct. 19

- 214 | *Payer Contracting and Compliance, 9:45 – 11 a.m.*
- 216 | *How To Increase Patient Volume in the Space You Have!, 9:45 – 11 a.m.*
- 250 | *Improve Efficiency Using Lean Principles, 2 – 3:15 p.m.*
- 247 | *New Associate Employment Contracts: The Facts You Need to Know, 2 – 3:15 p.m.*
- 249 | *Understanding WRVUs: Calculation and Compensation, 2 – 3:15 p.m.*
- 266 | *Personal Finance for the Young Ophthalmologist, 3:45 – 5 p.m.*
- 264 | *What's That Practice Worth?: A Guide to Valuation in Practice Sales Transactions, 3:45 – 5 p.m.*
- 265 | *Employment Law Basics for the Small Ophthalmology Practice, 3:45 – 5 p.m.*



“There is a body of knowledge vital to running your practice that AAOE can offer. I, for example, have an MBA in health care, but most of the knowledge I use in running my practice comes from AAOE, not my MBA.”

Arvind Saini, MD, MBA  
Integrity Eye  
Former AAOE Board Member

American Academy of Ophthalmic  
Executives® (AAOE®)



Get a head start on your business challenges.

## AAOE Instruction Courses for Physicians, YO's and Residents

*(Included with your AAO 2024 registration.)*

### Sunday, Oct. 20

- **402 | *How AI is Transforming Healthcare (and the Impact on Ophthalmology)*, 8 – 9:15 a.m.**
- **403 | *Synergizing Roles: Nurturing the Physician-Administrator Partnership*,\* 8 – 9:15 a.m.**
- **422 | *The Great Divide: Ethical Issues - What Doctors Say, What Patients Hear and How It Affects Outcomes*\*, 9:45 – 11 a.m.**
- **441 | *Is This Legal? Asking for a Friend*, 9:45 – 11 a.m.**
- **420 | *Using Social Media to Build Your Private Practice Revenue*, 9:45 – 11 a.m.**
- **421 | *Advanced Investing Techniques to Decrease Taxes and Increase Wealth*, 9:45 – 11 a.m.**
- **444 | *Women in Administration: A Leadership Panel*,\* 11:30 a.m. – 12:45 p.m.**
- **445 | *Managing Growth Opportunities In Your Practice*, 11:30 a.m. – 12:45 p.m.**
- **446 | *Practice and ASC Real Estate: Provider Sentiment, Private Equity, and Strategic Planning*, 11:30 a.m. – 12:45 p.m.**



Let us help you.

The American Academy of Ophthalmic Executives® (AAOE®) is the Academy's practice management affiliate.

Check our extensive practice management information that you can access during and after the annual meeting.

American Academy of Ophthalmic Executives® (AAOE®)

*\*Indicates that the course is part of the AAOE Practice Management Leadership Summit Course on Sunday, Oct. 20.*



## Get a head start on your business challenges.

### AAOE Instruction Courses for Physicians, YOs and Residents

(Included with your AAO 2024 registration.)

#### Sunday, Oct. 20 (continued)

- 443 | *Change the Way You Think About Clinic Templates With Departure-Based Scheduling*, 11:30 a.m. – 12:45 p.m.
- 463 | *Leadership Wellness: It's Not a Guilty Pleasure\**, 2 – 3:15 p.m.
- 462 | *Speaking a Patient's Language: The Power of Language in Ophthalmology Care*, 2 – 3:15 p.m.
- 461 | *How to Evaluate an Ophthalmology Practice*, 2 – 3:15 p.m.
- 494 | *Leadership by Design: Mentoring for Practice Success\**, 3:45 – 5 p.m.
- 479 | *Starting Your Own Solo Ophthalmology Practice: Why and How*, 3:45 – 5 p.m.
- 482 | *Win-Win Contract Negotiations for Young Ophthalmologist*, 3:45 – 5 p.m.

*\*Indicates that the course is part of the AAOE Practice Management Leadership Summit Course on Sunday, Oct. 20.*

#### Monday, Oct. 21

- 660 | *Young Ophthalmologists: How to Find Your Dream Job*, 9:45 – 11 a.m.

American Academy of Ophthalmic  
Executives® (AAOE®)



### Conversations With the Experts

Schedule a free 20-minute, one-on-one private consultation with a practice management expert.

Academy Resource Center,  
Booth 1408

Saturday, Oct. 19: 9:20 a.m. to 5 p.m.  
Sunday, Oct. 20: 9:20 a.m. to 5 p.m.  
Monday, Oct. 21: 9:20 a.m. to 3:30 p.m.

### Search the Consultant Directory

Get the business expertise  
you need year-round.